

SAUL ARMIAN

1343 LOCUST STREET, SUITE 208 • WALNUT CREEK, CA 94596 • 925.270.7800 • web <http://ag-re.com> email saul@ag-re.com

EXECUTIVE MANAGEMENT

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RECEIVERSHIP

STRATEGIC PLANNING

ASSET MANAGEMENT

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Results-oriented receiver and real estate executive recognized as a hands-on, technology savvy business specialist; an accomplished and decisive leader with a demonstrated ability to quickly identify opportunities, as well as validate, and communicate strategies. Established track record of increasing sales and income and growing bottom line while spearheading operational improvements to drive productivity and reduce costs. Exceptionally gifted in understanding both business methodology as well as the creative process. Excels in challenging environments while remaining pragmatic and focused.

PROFESSIONAL EXPERIENCE

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AG REAL ESTATE | WALNUT CREEK, CA

2001 – PRESENT

OWNER BROKER CA DRE # 01351285

<http://ag-re.com>

Established a Professional Real Estate Services firm with a reputation of trust and credibility, based on:

Leadership: Saul Arman, has over 25 years of experience in the real estate industry. He's served as an Asset Manager for The Boston Companies, Cardinal Properties, Wells Fargo Bank, Midland Loan Services, PNC Real Estate, Bank of the West, Income Property Services, Malibu Medical Offices & Cordes Commercial.

Strong receivership and workout experience leading management, operations, formulation of long-range marketing goals, and strategic planning with responsibility for bottom-line factors that include: leasing activities and managing of real estate assets, as well as offering consulting and advisory services to property owners. Greatly valued for the ability to blend hard statistical analysis, market research and financial modeling with a natural intuitive sense from real world experience as a respected professional.

Traction: right from the start. Before embarking on any activities Saul's conducted extensive research on the property. When owners, courts and parties ask for detailed property information, he's got it delivered and can substantiate it. That's credibility.

Relationships: Saul brings to the table a strategic network of service providers, including managers, brokers, title and escrow professionals, for which he's established long term relationships. Clients have benefited from track record with this network, enabling things to get done efficiently and quickly.

EDUCATION

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Master of Business Administration (MBA) 2001 • Babson College, Wellesley, Massachusetts

Bachelor of Business Administration (BBA) • University of Massachusetts, Amherst, Massachusetts

Global Business Studies Certificate • Copenhagen University, Denmark

California Licensed Broker • California Department of Real Estate

Bay Area Member • California Receivers Forum